



# INFORME DE COSTOS

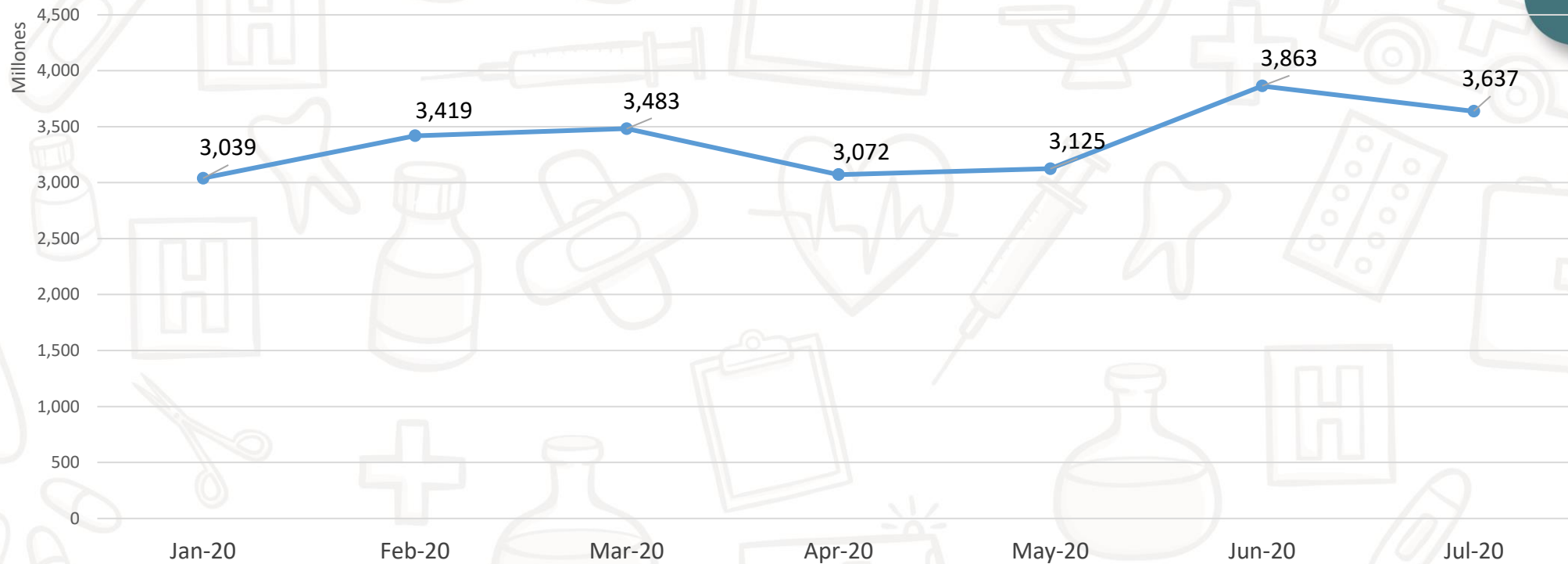
ENERO A JULIO  
2020



EMPRESA SOCIAL DEL ESTADO  
PASTO SALUD E.S.E  
*Sirviendo con Amor*

# COSTO PRIMARIO

## Comportamiento del Costo Total



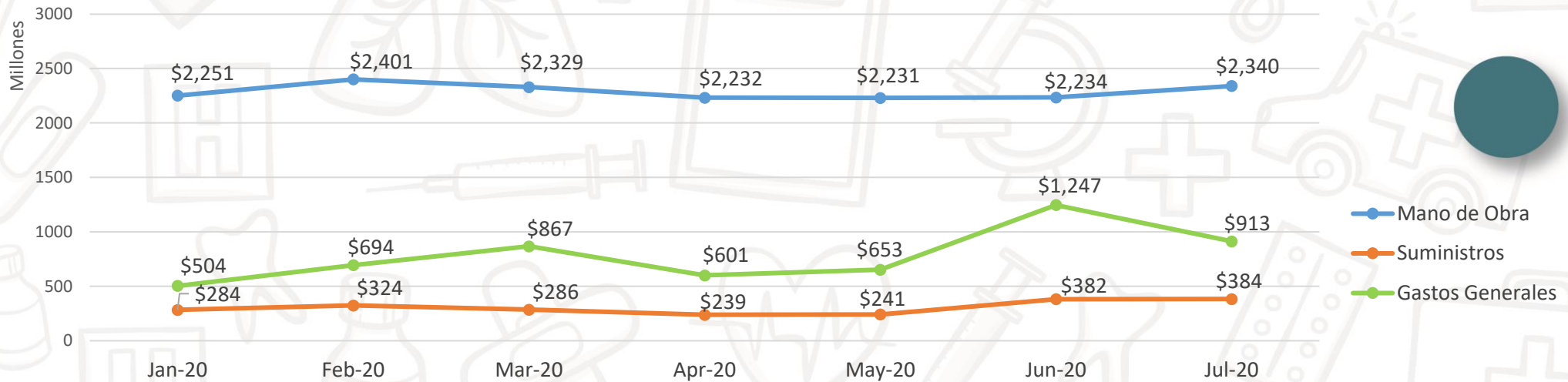
## COSTO PRIMARIO

(Valores en miles de pesos)

CENTRO DE UTILIDAD	ene-20	feb-20	mar-20	abr-20	may-20	jun-20	jul-20	Acumulado	Promedio
RED NORTE	\$728,615	\$826,019	\$830,399	\$649,280	\$689,036	\$749,200	\$769,455	\$5,242,004	\$748,858
RED OCCIDENTE	\$576,019	\$647,437	\$602,888	\$586,295	\$594,407	\$646,378	\$723,331	\$4,376,755	\$625,251
RED ORIENTE	\$410,767	\$462,755	\$417,772	\$381,635	\$403,110	\$458,368	\$437,129	\$2,971,535	\$424,505
RED SUR	\$730,749	\$789,317	\$759,401	\$767,031	\$785,152	\$827,043	\$829,702	\$5,488,394	\$784,056
SEDE ADMINISTRATIVA	\$572,768	\$673,430	\$852,829	\$645,195	\$628,230	\$1,116,960	\$856,093	\$5,345,505	\$763,644
PROYECTOS DE INVERSIÓN	\$0,000	\$0,000	\$0,000	\$15,895	\$2,444	\$45,731	\$0,000	\$64,069	\$9,153
PLAN INTERVENCIONES COLECTIVAS	\$20,048	\$19,945	\$19,216	\$26,231	\$22,624	\$19,712	\$21,593	\$149,370	\$21,339
<b>Total general</b>	<b>\$3,038,966</b>	<b>\$3,418,903</b>	<b>\$3,482,504</b>	<b>\$3,071,562</b>	<b>\$3,125,001</b>	<b>\$3,863,393</b>	<b>\$3,637,302</b>	<b>\$23,637,633</b>	<b>\$3,376,805</b>

## COSTO PRIMARIO

### Comportamiento Elementos del Costo

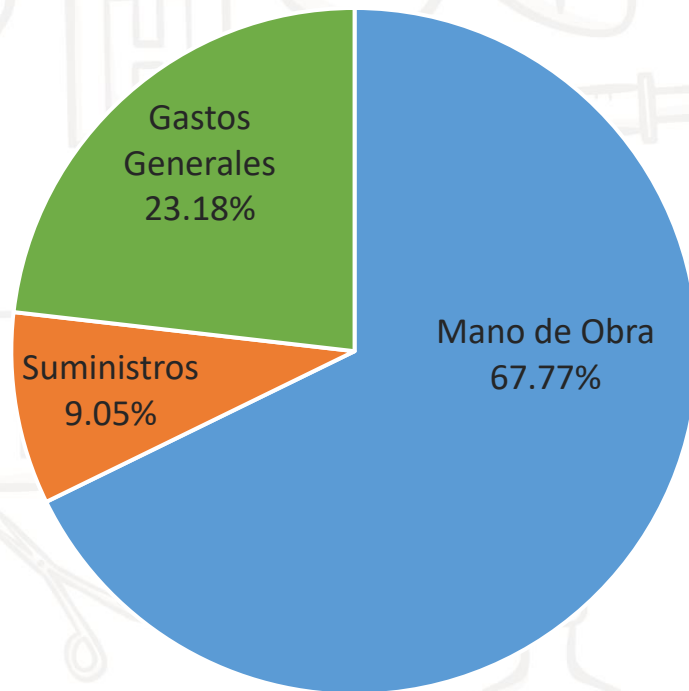


(Valores en miles de pesos)

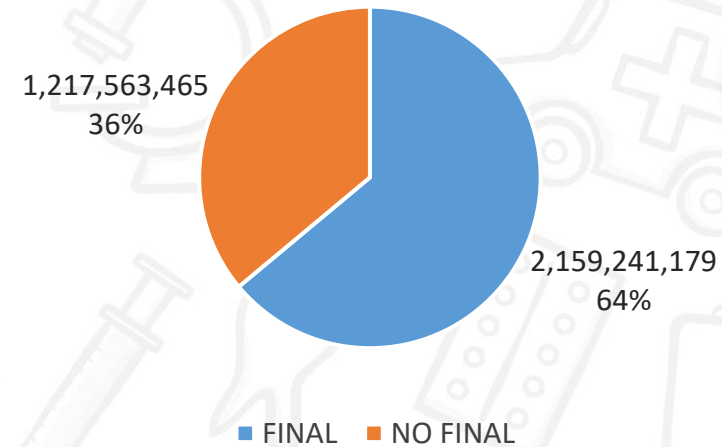
Elemento	ene-20	feb-20	mar-20	abr-20	may-20	jun-20	jul-20	Acumulado	Promedio
Mano de Obra	\$2,251,258	\$2,400,835	\$2,329,348	\$2,231,788	\$2,230,518	\$2,234,363	\$2,340,355	\$16,018,464	\$2,288,352
Suministros	\$283,678	\$323,955	\$286,098	\$238,973	\$241,330	\$382,493	\$383,650	\$2,140,176	\$305,739
Gastos Generales	\$504,031	\$694,113	\$867,059	\$600,801	\$653,154	\$1,246,537	\$913,298	\$5,478,992	\$782,713
<b>Costo Total</b>	<b>\$3,038,966</b>	<b>\$3,418,903</b>	<b>\$3,482,504</b>	<b>\$3,071,562</b>	<b>\$3,125,001</b>	<b>\$3,863,393</b>	<b>\$3,637,302</b>	<b>\$23,637,633</b>	<b>\$3,376,805</b>

## COSTO PRIMARIO

Composición del Costo  
Enero a Julio - 2020  
(Promedio mes)



Distribución del Costo  
Enero a Julio/2020  
(Promedio mes)



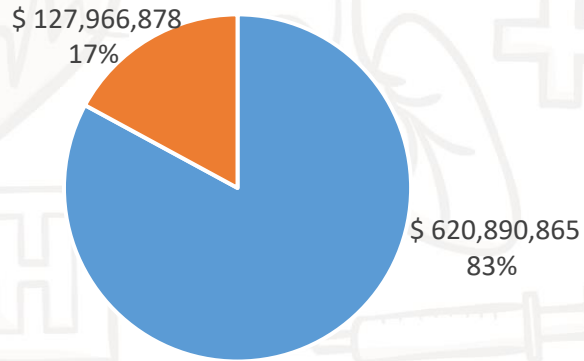
Durante este periodo se causaron \$ 791.942.244 de Provisión de Litigios y Demandas \$ 269.003.061 de Deterioro Cartera - Descuentos Contratos y \$ 295.876.712 de Depreciación y Amortización; de los cuales el 24% corresponde a costo final y el 76% a costo no final.

En los costos finales representan el 2% y en los costos no finales el 12%

# COSTO PRIMARIO

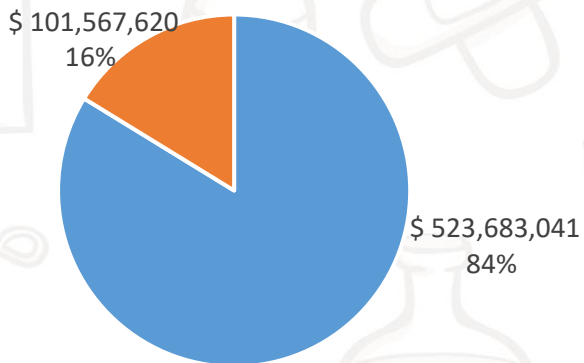
## PROMEDIO MENSUAL

### RED NORTE



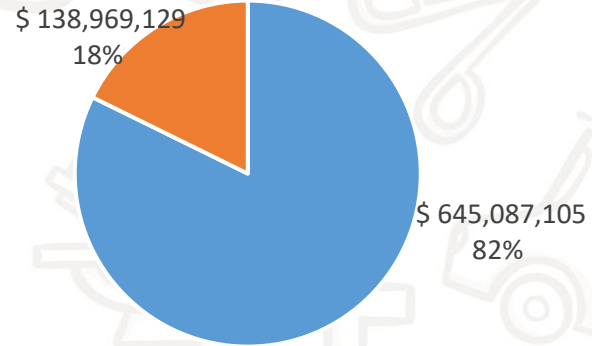
■ FINAL ■ NO FINAL

### RED OCCIDENTE



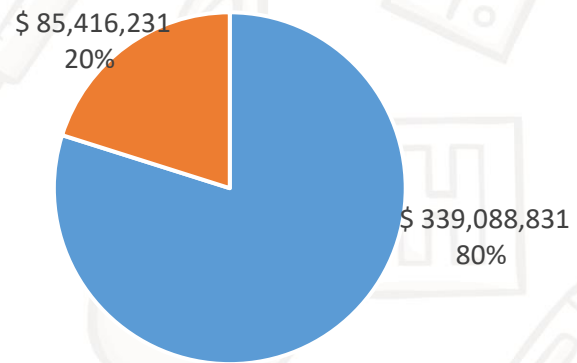
■ FINAL ■ NO FINAL

### RED SUR



■ FINAL ■ NO FINAL

### RED ORIENTE

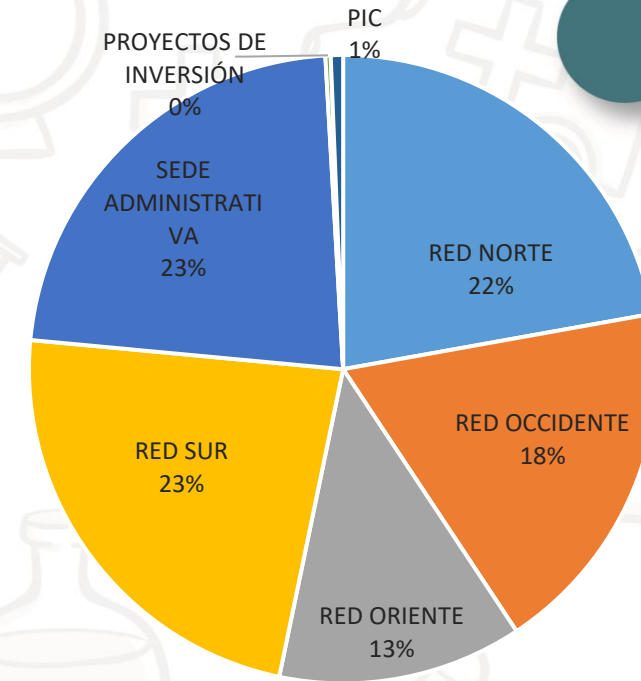
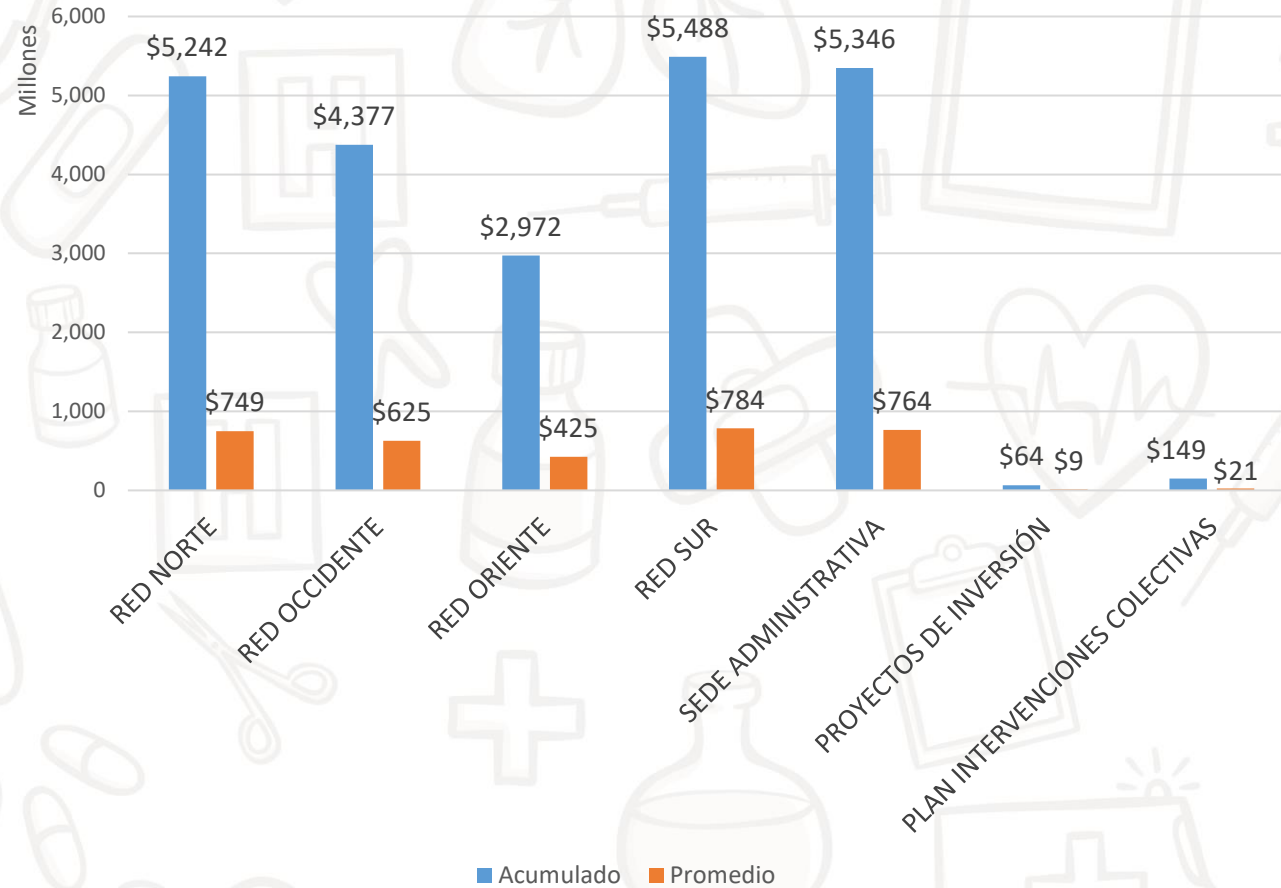


■ FINAL ■ NO FINAL

## COSTO PRIMARIO

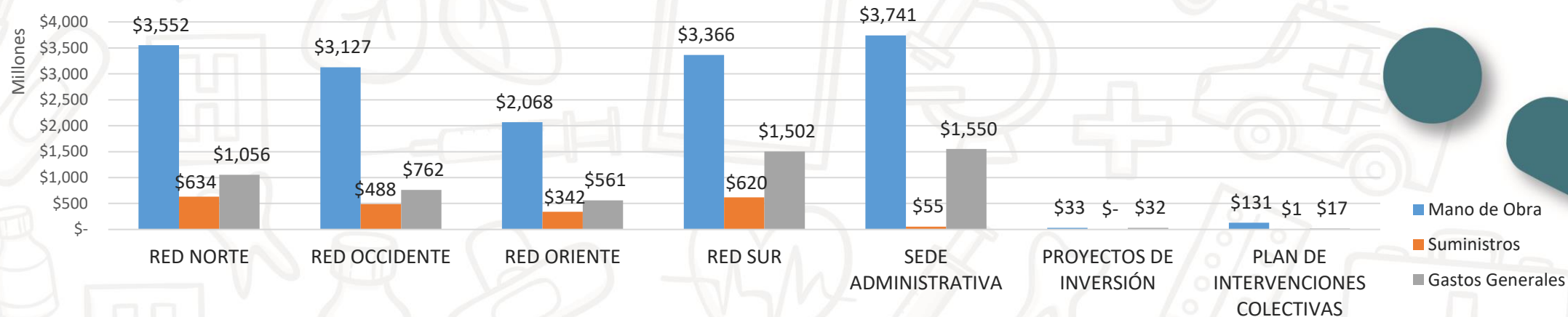
### Costo Total Enero a Julio - 2020

### Distribución del costo Enero a Julio - 2020 (Promedio mes)



## COSTO PRIMARIO

### Elementos del costo acumulado Enero a Julio - 2020



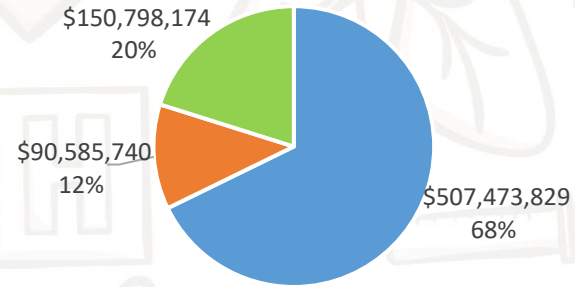
CENTRO DE UTILIDAD	Elementos del costo			Promedio mensual
	Mano de Obra	Suministros	Gastos Generales	Costo Primario
RED NORTE	\$ 507,473,829	\$ 90,585,740	\$ 150,798,174	\$ 748,857,742
RED OCCIDENTE	\$ 446,719,130	\$ 69,720,511	\$ 108,811,019	\$ 625,250,661
RED ORIENTE	\$ 295,467,444	\$ 48,866,172	\$ 80,171,446	\$ 424,505,062
RED SUR	\$ 480,876,251	\$ 88,597,789	\$ 214,582,193	\$ 784,056,234
SEDE ADMINISTRATIVA	\$ 534,434,128	\$ 7,791,067	\$ 221,418,412	\$ 763,643,608
PROYECTOS DE INVERSIÓN	\$ 4,644,998	\$ -	\$ 4,507,733	\$ 9,152,732
PLAN INTERVENCIONES COLECTIVAS	\$ 18,736,262	\$ 178,116	\$ 2,424,227	\$ 21,338,606
<b>Total general</b>	<b>\$ 2,288,352,043</b>	<b>\$ 305,739,395</b>	<b>\$ 782,713,206</b>	<b>\$ 3,376,804,644</b>



Promedio Mensual

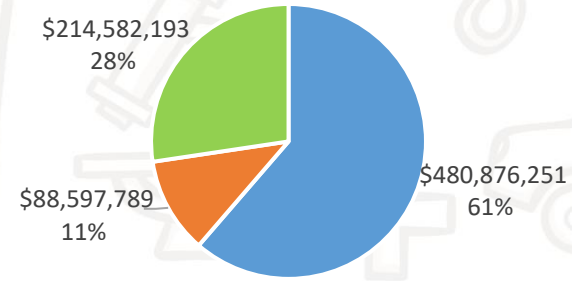
COSTO PRIMARIO

ELEMENTOS DEL COSTO RED NORTE



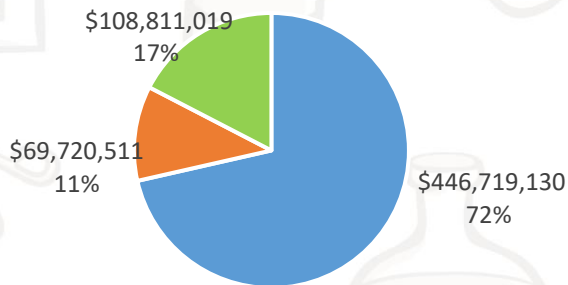
■ Mano de Obra ■ Suministros ■ Gastos Generales

ELEMENTOS DEL COSTO RED SUR



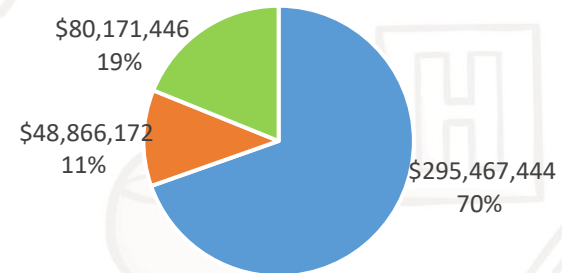
■ Mano de Obra ■ Suministros ■ Gastos Generales

ELEMENTOS DEL COSTO RED OCCIDENTE



■ Mano de Obra ■ Suministros ■ Gastos Generales

ELEMENTOS DEL COSTO RED ORIENTE

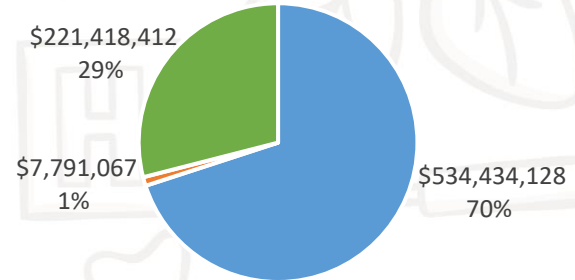


■ Mano de Obra ■ Suministros ■ Gastos Generales

# COSTO PRIMARIO

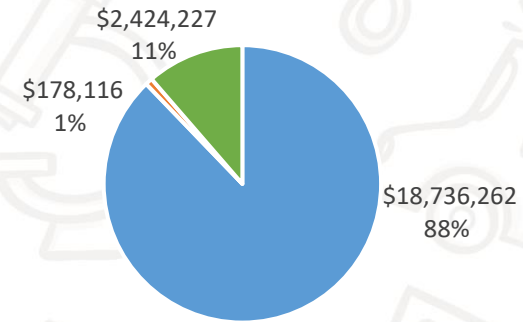
## Promedio Mensual

### ELEMENTOS DEL COSTO SEDE ADMINISTRATIVA



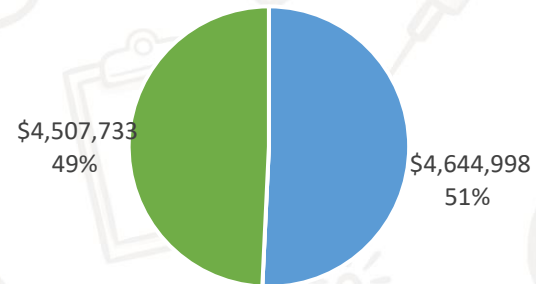
■ Mano de Obra ■ Suministros ■ Gastos Generales

### ELEMENTOS DEL COSTO PLAN DE INTERVENCIONES COLECTIVAS



■ Mano de Obra ■ Suministros ■ Gastos Generales

### ELEMENTOS DEL COSTO PROYECTOS DE INVERSION



■ Mano de Obra ■ Suministros ■ Gastos Generales

Promedio Mensual

## COSTO PRIMARIO

PROCESO	Mano de Obra	Suministros	Gastos Generales	Costo Primario	% Part.
APOYO ADMINISTRATIVO	\$ 96,413,238	\$ 6,428,683	\$ 160,390,494	\$ 263,232,414	7.8%
DIRECCIONAMIENTO ESTRATEGICO	\$ 201,251,795	\$ 1,606,812	\$ 48,481,440	\$ 251,340,047	7.4%
GESTIÓN AMBULATORIA	\$ 789,271,639	\$ 53,512,101	\$ 181,501,169	\$ 1,024,284,910	30.3%
GESTIÓN DE CALIDAD	\$ 79,168,577	\$ 43,853	\$ 4,603,935	\$ 83,816,364	2.5%
GESTIÓN DE CONTROL	\$ 20,697,894	\$ 39,958	\$ 1,290,692	\$ 22,028,544	0.7%
GESTIÓN DE HOSPITALIZACIÓN	\$ 31,492,475	\$ 759,511	\$ 24,881,005	\$ 57,132,991	1.7%
GESTIÓN DE IMAGENOLOGÍA	\$ 81,411,829	\$ 2,093	\$ 6,737,270	\$ 88,151,191	2.6%
GESTIÓN DE LABORATORIO	\$ 82,416,447	\$ 57,944,547	\$ 31,553,972	\$ 171,914,967	5.1%
GESTIÓN DE REFERENCIA Y CONTRAREFERENCIA	\$ 76,858,530	\$ 6,478,893	\$ 13,612,070	\$ 96,949,493	2.9%
GESTIÓN DE SISTEMAS DE INFORMACIÓN	\$ 63,259,835	\$ 4,730,042	\$ 55,707,434	\$ 123,697,311	3.7%
GESTIÓN DE URGENCIAS	\$ 274,722,343	\$ 19,527,972	\$ 57,532,583	\$ 351,782,898	10.4%
GESTIÓN DEL AMBIENTE FÍSICO	\$ 48,987,784	\$ 3,996,918	\$ 36,997,909	\$ 89,982,612	2.7%
GESTIÓN DEL SERVICIO FARMACÉUTICO	\$ 87,574,229	\$ 146,904,414	\$ 25,810,189	\$ 260,288,832	7.7%
GESTIÓN DEL TALENTO HUMANO	\$ 58,465,500	\$ 523,400	\$ 10,823,789	\$ 69,812,688	2.1%
GESTIÓN EXTRAMURAL	\$ 112,090,785	\$ 2,813,618	\$ 13,294,695	\$ 128,199,098	3.8%
GESTIÓN FINANCIERA	\$ 57,810,184	\$ 33,701	\$ 4,347,593	\$ 62,191,478	1.8%
GESTIÓN JURÍDICA	\$ 55,657,375	\$ 85,070	\$ 93,396,495	\$ 149,138,939	4.4%
GESTIÓN Y ORIENTACIÓN AL USUARIO	\$ 47,420,325	\$ 129,692	\$ 4,818,512	\$ 52,368,529	1.6%
PLAN DE INTERVENCIONES COLECTIVAS	\$ 18,736,262	\$ 178,116	\$ 2,424,227	\$ 21,338,606	0.6%
PROYECTOS DE INVERSIÓN	\$ 4,644,998	\$ -	\$ 4,507,733	\$ 9,152,732	0.3%
<b>Total general</b>	<b>\$ 2,288,352,043</b>	<b>\$ 305,739,395</b>	<b>\$ 782,713,206</b>	<b>\$ 3,376,804,644</b>	<b>100.0%</b>

## COSTO PRIMARIO

(Valores en miles de pesos)

PROCESO	RED NORTE	% Part	RED OCCIDENTE	% Part	RED ORIENTE	% Part	RED SUR	% Part	PIC	% Part	SEDE ADMINISTRAT.	% Part	Total general
APOYO ADMINISTRATIVO	\$507,633	9.7%	\$399,035	9.1%	\$374,105	12.6%	\$561,854	10.2%	\$0,000	0.0%	\$0,000	0.0%	\$1,842,627
DIRECCIONAMIENTO ESTRATEGICO	\$147,517	2.8%	\$119,577	2.7%	\$91,816	3.1%	\$120,758	2.2%	\$0,000	0.0%	\$1,279,713	23.9%	\$1,759,380
GESTIÓN AMBULATORIA	\$1,644,321	31.4%	\$1,910,444	43.6%	\$1,556,448	52.4%	\$2,058,781	37.5%	\$0,000	0.0%	\$0,000	0.0%	\$7,169,994
GESTIÓN DE CALIDAD	\$28,134	0.5%	\$0,000	0.0%	\$14,125	0.5%	\$15,099	0.3%	\$0,000	0.0%	\$529,356	9.9%	\$586,715
GESTIÓN DE CONTROL	\$0,000	0.0%	\$0,000	0.0%	\$0,000	0.0%	\$0,000	0.0%	\$0,000	0.0%	\$154,200	2.9%	\$154,200
GESTIÓN DE HOSPITALIZACIÓN	\$283,606	5.4%	\$0,000	0.0%	\$0,000	0.0%	\$116,325	2.1%	\$0,000	0.0%	\$0,000	0.0%	\$399,931
GESTIÓN DE IMAGENOLÓGÍA	\$406,990	7.8%	\$0,000	0.0%	\$87,231	2.9%	\$122,837	2.2%	\$0,000	0.0%	\$0,000	0.0%	\$617,058
GESTIÓN DE LABORATORIO	\$354,037	6.8%	\$342,111	7.8%	\$50,126	1.7%	\$457,130	8.3%	\$0,000	0.0%	\$0,000	0.0%	\$1,203,405
GESTIÓN DE REFERENCIA Y CONTRAREFERENCIA	\$136,564	2.6%	\$191,721	4.4%	\$92,577	3.1%	\$198,047	3.6%	\$0,000	0.0%	\$59,737	1.1%	\$678,646
GESTIÓN DE SISTEMAS DE INFORMACIÓN	\$43,697	0.8%	\$44,776	1.0%	\$43,415	1.5%	\$56,761	1.0%	\$0,000	0.0%	\$677,232	12.7%	\$865,881
GESTIÓN DE URGENCIAS	\$794,531	15.2%	\$702,063	16.0%	\$0,000	0.0%	\$965,886	17.6%	\$0,000	0.0%	\$0,000	0.0%	\$2,462,480
GESTIÓN DEL AMBIENTE FÍSICO	\$72,757	1.4%	\$45,400	1.0%	\$31,770	1.1%	\$106,644	1.9%	\$0,000	0.0%	\$373,308	7.0%	\$629,878
GESTIÓN DEL SERVICIO FARMACÉUTICO	\$545,840	10.4%	\$358,953	8.2%	\$363,443	12.2%	\$425,284	7.7%	\$0,000	0.0%	\$128,501	2.4%	\$1,822,022
GESTIÓN DEL TALENTO HUMANO	\$19,659	0.4%	\$18,814	0.4%	\$17,384	0.6%	\$16,335	0.3%	\$0,000	0.0%	\$416,497	7.8%	\$488,689
GESTIÓN EXTRAMURAL	\$217,274	4.1%	\$216,865	5.0%	\$231,805	7.8%	\$231,450	4.2%	\$0,000	0.0%	\$0,000	0.0%	\$897,394
GESTIÓN FINANCIERA	\$24,330	0.5%	\$1,533	0.0%	\$0,955	0.0%	\$22,156	0.4%	\$0,000	0.0%	\$386,367	7.2%	\$435,340
GESTIÓN JURÍDICA	\$0,000	0.0%	\$0,000	0.0%	\$0,000	0.0%	\$0,000	0.0%	\$0,000	0.0%	\$1,043,973	19.5%	\$1,043,973
GESTIÓN Y ORIENTACIÓN AL USUARIO	\$15,115	0.3%	\$25,462	0.6%	\$16,334	0.5%	\$13,047	0.2%	\$0,000	0.0%	\$296,620	5.5%	\$366,580
PLAN INTERVENCIONES COLECTIVAS	\$0,000	0.0%	\$0,000	0.0%	\$0,000	0.0%	\$0,000	0.0%	\$149,370	100.0%	\$0,000	0.0%	\$149,370
<b>Total general</b>	<b>\$5,242,004</b>	<b>100.0%</b>	<b>\$4,376,755</b>	<b>100.0%</b>	<b>\$2,971,535</b>	<b>100.0%</b>	<b>\$5,488,394</b>	<b>100.0%</b>	<b>\$149,370</b>	<b>100.0%</b>	<b>\$5,345,505</b>	<b>100.0%</b>	<b>\$23,573,563</b>

\* PROYECTOS DE INVERSION: \$ 64.069.121: CS SAN VICENTE \$ 34.952.571 – CS LORENZO \$ 29.110.550

## COSTO PRIMARIO

Centro de Utilidad	Sede	PROMEDIO MENSUAL				
		Mano de Obra	Suministros	Gastos Generales	Costo Primario	% Part
RED NORTE	CS BUESAQUILLO	\$ 7,310,645	\$ 1,474,261	\$ 3,217,991	\$ 12,002,897	0.4%
	CS MORASURCO	\$ 6,464,431	\$ 1,298,283	\$ 2,590,394	\$ 10,353,108	0.3%
	CS PANDIACO	\$ 23,786,511	\$ 5,645,688	\$ 12,819,591	\$ 42,251,790	1.3%
	CS PRIMERO DE MAYO	\$ 38,689,150	\$ 6,063,081	\$ 15,538,995	\$ 60,291,226	1.8%
	HOSPITAL LOCAL CIVIL	\$ 431,223,091	\$ 76,104,428	\$ 116,631,203	\$ 623,958,721	18.5%
RED OCCIDENTE	CS GENOY	\$ 23,454,244	\$ 3,626,301	\$ 6,381,839	\$ 33,462,384	1.0%
	CS OBONUCO	\$ 24,484,417	\$ 1,967,430	\$ 4,336,583	\$ 30,788,430	0.9%
	CS SAN VICENTE	\$ 216,300,563	\$ 25,685,771	\$ 39,574,559	\$ 281,560,893	8.3%
	CS TAMASAGRA	\$ 167,041,600	\$ 36,900,649	\$ 49,405,554	\$ 253,347,802	7.5%
	PS LA CALDERA	\$ 7,101,809	\$ 873,285	\$ 6,489,084	\$ 14,464,178	0.4%
	PS MAPACHICO	\$ 8,336,498	\$ 667,075	\$ 2,623,400	\$ 11,626,973	0.3%
RED ORIENTE	CS CABRERA	\$ 5,304,521	\$ 1,008,180	\$ 3,433,588	\$ 9,746,289	0.3%
	CS ENCANO	\$ 31,052,997	\$ 5,894,077	\$ 10,186,150	\$ 47,133,225	1.4%
	CS LAGUNA	\$ 17,711,467	\$ 3,019,735	\$ 5,065,140	\$ 25,796,342	0.8%
	CS LORENZO	\$ 214,181,981	\$ 34,563,181	\$ 51,272,125	\$ 300,017,287	8.9%
	CS ROSARIO	\$ 22,176,963	\$ 3,812,574	\$ 7,933,295	\$ 33,922,832	1.0%
	CSO MIS KIKES	\$ 5,039,514	\$ 568,424	\$ 2,281,149	\$ 7,889,087	0.2%
	RED SUR	CS CATAMBUCO	\$ 37,059,760	\$ 6,970,357	\$ 21,616,305	\$ 65,646,422
CS GUALMATAN	\$ 8,275,567	\$ 1,115,662	\$ 2,751,206	\$ 12,142,435	0.4%	
CS PROGRESO	\$ 49,790,887	\$ 8,055,164	\$ 33,385,800	\$ 91,231,852	2.7%	
CS SANTA BARBARA	\$ 24,525,536	\$ 1,846,736	\$ 21,399,149	\$ 47,771,422	1.4%	
HOSPITAL LA ROSA	\$ 361,224,502	\$ 70,609,870	\$ 135,429,733	\$ 567,264,104	16.8%	
PLAN DE INTERVENCIONES COLECTIVAS	PLAN INTERVENCIONES COLECTIVAS	\$ 18,736,262	\$ 178,116	\$ 2,424,227	\$ 21,338,606	0.6%
SEDE ADMINISTRATIVA	SEDE ADMINISTRATIVA	\$ 534,434,128	\$ 7,791,067	\$ 221,418,412	\$ 763,643,608	22.6%
PROYECTOS DE INVERSION	CS LORENZO	\$ -	\$ -	\$ 4,158,650	\$ 4,158,650	0.1%
	CS SAN VICENTE	\$ 4,644,998	\$ -	\$ 349,083	\$ 4,994,082	0.1%
<b>Total general</b>		<b>\$ 2,288,352,043</b>	<b>\$ 305,739,395</b>	<b>\$ 782,713,206</b>	<b>\$ 3,376,804,644</b>	<b>100.0%</b>

# COSTO TOTAL

(Valores en miles de pesos)

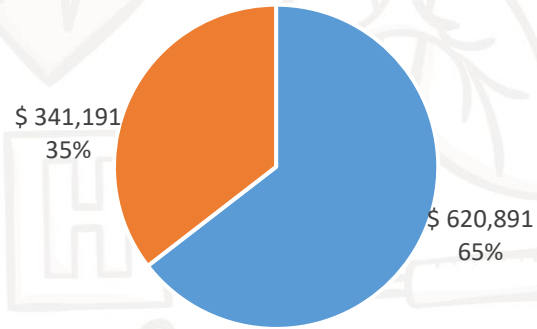
CENTRO DE UTILIDAD	ene-20	feb-20	mar-20	abr-20	may-20	jun-20	jul-20	Acumulado	Promedio	% Part
RED NORTE	\$893,606	\$1,014,429	\$1,067,123	\$832,985	\$864,307	\$1,055,774	\$1,006,346	\$6,734,570	\$962,081	28.5%
RED SUR	\$891,987	\$980,275	\$999,016	\$948,271	\$972,535	\$1,147,816	\$1,063,674	\$7,003,574	\$1,000,511	29.6%
RED OCCIDENTE	\$715,808	\$812,311	\$815,414	\$744,181	\$747,213	\$937,264	\$950,008	\$5,722,200	\$817,457	24.2%
RED ORIENTE	\$512,849	\$586,701	\$574,461	\$498,294	\$510,453	\$646,829	\$588,056	\$3,917,643	\$559,663	16.6%
PLAN DE INTERVENCIONES COLECTIVAS	\$24,716	\$25,187	\$26,489	\$31,937	\$28,048	\$29,980	\$29,219	\$195,576	\$27,939	0.8%
PROYECTOS DE INVERSIÓN	\$0,000	\$0,000	\$0,000	\$15,895	\$2,444	\$45,731	\$0,000	\$64,069	\$9,153	0.3%
<b>Total general</b>	<b>\$3,038,966</b>	<b>\$3,418,903</b>	<b>\$3,482,504</b>	<b>\$3,071,562</b>	<b>\$3,125,001</b>	<b>\$3,863,393</b>	<b>\$3,637,302</b>	<b>\$23,637,633</b>	<b>\$3,376,805</b>	<b>100.0%</b>

CENTRO DE UTILIDAD	Costo primario	Costo distribuido	Costo Total	PROMEDIO MENSUAL		
				Costo primario	Costo distribuido	Costo Total
RED NORTE	\$ 4,346,236	\$ 2,388,334	\$ 6,734,570	\$ 620,891	\$ 341,191	\$ 962,081
RED SUR	\$ 4,515,610	\$ 2,487,965	\$ 7,003,574	\$ 645,087	\$ 355,424	\$ 1,000,511
RED OCCIDENTE	\$ 3,665,781	\$ 2,056,419	\$ 5,722,200	\$ 523,683	\$ 293,774	\$ 817,457
RED ORIENTE	\$ 2,373,622	\$ 1,544,021	\$ 3,917,643	\$ 339,089	\$ 220,574	\$ 559,663
PLAN DE INTERVENCIONES COLECTIVAS	\$ 149,370	\$ 46,206	\$ 195,576	\$ 21,339	\$ 6,601	\$ 27,939
PROYECTOS DE INVERSIÓN	\$ 64,069	\$ 0,000	\$ 64,069	\$ 9,153	\$ 0,000	\$ 9,153
<b>Total general</b>	<b>\$ 15,114,688</b>	<b>\$ 8,522,944</b>	<b>\$ 23,637,633</b>	<b>\$ 2,159,241</b>	<b>\$ 1,217,563</b>	<b>\$ 3,376,805</b>

## COSTO TOTAL

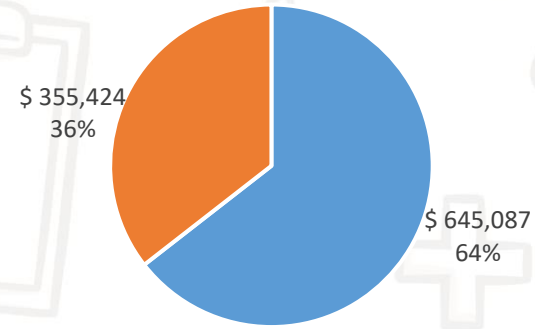
Promedio Mensual  
(VALORES EN MILES DE PESOS)

### RED NORTE



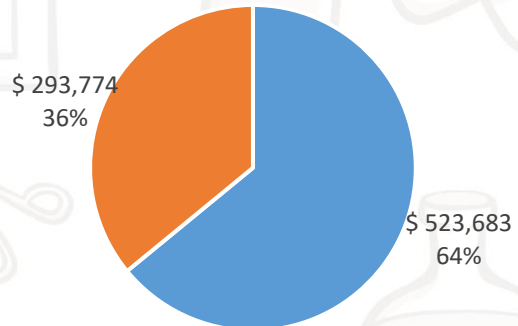
■ Costo primario ■ Costo distribuido

### RED SUR



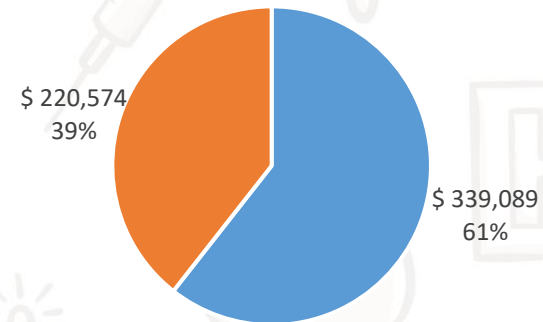
■ Costo primario ■ Costo distribuido

### RED OCCIDENTE



■ Costo primario ■ Costo distribuido

### RED ORIENTE



■ Costo primario ■ Costo distribuido

## COSTO TOTAL

(Valores en miles de pesos)

Centro de Utilidad	Sede - IPS	ene-20	feb-20	mar-20	abr-20	may-20	jun-20	jul-20	Acumulado	Promedio	% Part
RED NORTE	CS BUESAQUILLO	\$16,727	\$16,320	\$20,560	\$14,736	\$15,442	\$23,091	\$16,622	\$123,499	\$17,643	0.5%
	CS MORASURCO	\$16,071	\$16,593	\$12,895	\$10,434	\$11,690	\$21,417	\$14,984	\$104,083	\$14,869	0.4%
	CS PANDIACO	\$54,212	\$57,403	\$52,522	\$44,117	\$52,410	\$57,449	\$60,857	\$378,970	\$54,139	1.6%
	CS PRIMERO DE MAYO	\$76,194	\$81,582	\$81,076	\$71,988	\$78,417	\$83,158	\$82,249	\$554,663	\$79,238	2.3%
	HOSPITAL LOCAL CIVIL	\$730,402	\$842,531	\$900,070	\$691,710	\$706,348	\$870,659	\$831,635	\$5,573,354	\$796,193	23.6%
RED OCCIDENTE	CS GENOY	\$39,795	\$44,769	\$54,040	\$43,355	\$42,959	\$57,077	\$53,201	\$335,195	\$47,885	1.4%
	CS OBONUCO	\$38,932	\$41,525	\$47,920	\$40,943	\$41,177	\$53,402	\$42,634	\$306,533	\$43,790	1.3%
	CS SAN VICENTE	\$324,712	\$379,261	\$373,258	\$375,194	\$354,907	\$431,806	\$439,864	\$2,679,002	\$382,715	11.3%
	CS TAMASAGRA	\$277,535	\$314,891	\$306,011	\$252,114	\$277,697	\$347,908	\$374,937	\$2,151,092	\$307,299	9.1%
	CS LA CALDERA	\$18,916	\$17,340	\$18,599	\$17,182	\$16,776	\$22,718	\$23,355	\$134,888	\$19,270	0.6%
	CS MAPACHICO	\$15,919	\$14,525	\$15,586	\$15,392	\$13,698	\$24,352	\$16,017	\$115,490	\$16,499	0.5%
RED ORIENTE	CS CABRERA	\$25,221	\$22,254	\$26,188	\$3,322	\$3,373	\$9,983	\$3,387	\$93,728	\$13,390	0.4%
	CS ENCANO	\$79,713	\$70,218	\$65,223	\$60,202	\$64,310	\$73,795	\$59,616	\$473,078	\$67,583	2.0%
	CS LAGUNA	\$36,002	\$36,777	\$41,090	\$33,712	\$33,638	\$49,454	\$33,291	\$263,966	\$37,709	1.1%
	CS LORENZO	\$314,068	\$391,609	\$377,724	\$350,799	\$359,659	\$446,115	\$433,166	\$2,673,140	\$381,877	11.3%
	CS ROSARIO	\$43,321	\$51,502	\$45,569	\$47,232	\$43,061	\$55,834	\$51,676	\$338,194	\$48,313	1.4%
	CSO MIS KIKES	\$14,524	\$14,340	\$18,667	\$3,027	\$6,413	\$11,647	\$6,919	\$75,537	\$10,791	0.3%
RED SUR	CS CATAMBUCO	\$84,891	\$88,867	\$94,445	\$75,570	\$75,137	\$83,674	\$98,706	\$601,290	\$85,899	2.5%
	CS GUALMATAN	\$18,202	\$19,771	\$25,083	\$15,885	\$14,899	\$19,851	\$15,744	\$129,435	\$18,491	0.5%
	CS PROGRESO	\$103,439	\$110,422	\$114,147	\$105,821	\$111,030	\$117,412	\$202,207	\$864,477	\$123,497	3.7%
	CS SANTA BARBARA	\$52,519	\$53,189	\$63,362	\$65,410	\$54,110	\$62,465	\$85,963	\$437,018	\$62,431	1.8%
	HOSPITAL LA ROSA	\$632,936	\$708,027	\$701,979	\$685,585	\$717,360	\$864,413	\$661,055	\$4,971,354	\$710,193	21.0%
PLAN INTERVENCIONES COLECTIVAS	PIC	\$24,716	\$25,187	\$26,489	\$31,937	\$28,048	\$29,980	\$29,219	\$195,576	\$27,939	0.8%
PROYECTOS DE INVERSION	CS LORENZO	\$0,000	\$0,000	\$0,000	\$0,000	\$0,000	\$29,111	\$0,000	\$29,111	\$4,159	0.1%
PROYECTOS DE INVERSION	CS SAN VICENTE	\$0,000	\$0,000	\$0,000	\$15,895	\$2,444	\$16,620	\$0,000	\$34,959	\$4,994	0.1%
<b>Total general</b>		<b>\$3,038,966</b>	<b>\$3,418,903</b>	<b>\$3,482,504</b>	<b>\$3,071,562</b>	<b>\$3,125,001</b>	<b>\$3,863,393</b>	<b>\$3,637,302</b>	<b>\$23,637,633</b>	<b>\$3,376,805</b>	<b>100.0%</b>



## COSTO TOTAL

Centro de Utilidad	Sede	Costo primario	Costo distribuido	Costo Total	PROMEDIO MENSUAL			% Costo Distribuido
					Costo primario	Costo distribuido	Costo Total	
RED NORTE	CS BUESAQUILLO	\$ 75,058,135	\$ 48,440,832	\$ 123,498,967	\$ 10,722,591	\$ 6,920,119	\$ 17,642,710	39.2%
	CS MORASURCO	\$ 64,291,261	\$ 39,792,146	\$ 104,083,406	\$ 9,184,466	\$ 5,684,592	\$ 14,869,058	38.2%
	CS PANDIACO	\$ 217,683,669	\$ 161,286,303	\$ 378,969,972	\$ 31,097,667	\$ 23,040,900	\$ 54,138,567	42.6%
	CS PRIMERO DE MAYO	\$ 349,829,054	\$ 204,833,834	\$ 554,662,888	\$ 49,975,579	\$ 29,261,976	\$ 79,237,555	36.9%
	HOSPITAL LOCAL CIVIL	\$ 3,639,373,933	\$ 1,933,980,500	\$ 5,573,354,433	\$ 519,910,562	\$ 276,282,929	\$ 796,193,490	34.7%
RED OCCIDENTE	CS GENOY	\$ 216,243,299	\$ 118,951,964	\$ 335,195,263	\$ 30,891,900	\$ 16,993,138	\$ 47,885,038	35.5%
	CS OBONUCO	\$ 202,506,865	\$ 104,026,492	\$ 306,533,357	\$ 28,929,552	\$ 14,860,927	\$ 43,790,480	33.9%
	CS SAN VICENTE	\$ 1,816,390,287	\$ 862,611,218	\$ 2,679,001,505	\$ 259,484,327	\$ 123,230,174	\$ 382,714,501	32.2%
	CS TAMASAGRA	\$ 1,270,788,593	\$ 880,303,451	\$ 2,151,092,044	\$ 181,541,228	\$ 125,757,636	\$ 307,298,863	40.9%
	PS LA CALDERA	\$ 85,840,126	\$ 49,047,568	\$ 134,887,694	\$ 12,262,875	\$ 7,006,795	\$ 19,269,671	36.4%
	PS MAPACHICO	\$ 74,012,114	\$ 41,477,944	\$ 115,490,058	\$ 10,573,159	\$ 5,925,421	\$ 16,498,580	35.9%
RED ORIENTE	CS CABRERA	\$ 59,815,196	\$ 33,913,158	\$ 93,728,354	\$ 8,545,028	\$ 4,844,737	\$ 13,389,765	36.2%
	CS ENCANO	\$ 289,229,542	\$ 183,848,342	\$ 473,077,883	\$ 41,318,506	\$ 26,264,049	\$ 67,582,555	38.9%
	CS LAGUNA	\$ 171,017,415	\$ 92,948,654	\$ 263,966,069	\$ 24,431,059	\$ 13,278,379	\$ 37,709,438	35.2%
	CS LORENZO	\$ 1,587,653,210	\$ 1,085,486,653	\$ 2,673,139,863	\$ 226,807,601	\$ 155,069,522	\$ 381,877,123	40.6%
	CS ROSARIO	\$ 220,979,581	\$ 117,214,666	\$ 338,194,248	\$ 31,568,512	\$ 16,744,952	\$ 48,313,464	34.7%
	CSO MIS KIKES	\$ 44,926,875	\$ 30,609,626	\$ 75,536,502	\$ 6,418,125	\$ 4,372,804	\$ 10,790,929	40.5%
RED SUR	CS CATAMBUCO	\$ 372,020,288	\$ 229,269,901	\$ 601,290,189	\$ 53,145,755	\$ 32,752,843	\$ 85,898,598	38.1%
	CS GUALMATAN	\$ 77,146,256	\$ 52,288,666	\$ 129,434,922	\$ 11,020,894	\$ 7,469,809	\$ 18,490,703	40.4%
	CS PROGRESO	\$ 562,763,262	\$ 301,713,695	\$ 864,476,957	\$ 80,394,752	\$ 43,101,956	\$ 123,496,708	34.9%
	CS SANTA BARBARA	\$ 280,690,525	\$ 156,327,782	\$ 437,018,308	\$ 40,098,646	\$ 22,332,540	\$ 62,431,187	35.8%
	HOSPITAL LA ROSA	\$ 3,222,989,400	\$ 1,748,364,692	\$ 4,971,354,092	\$ 460,427,057	\$ 249,766,385	\$ 710,193,442	35.2%
PLAN INTERVENCIONES COLECTIVAS	PIC	\$ 149,370,244	\$ 46,206,171	\$ 195,576,415	\$ 21,338,606	\$ 6,600,882	\$ 27,939,488	23.6%
Total general		\$ 15,050,619,131	\$ 8,522,944,257	\$ 23,573,563,389	\$ 2,150,088,447	\$ 1,217,563,465	\$ 3,367,651,913	36.2%

\* PROYECTOS DE INVERSION: \$ 64.069.121: CS SAN VICENTE \$ 34.952.571 – CS LORENZO \$ 29.110.550

# RESULTADOS

(Valores en miles de pesos)

CENTRO DE UTILIDAD	ene-20	feb-20	mar-20	abr-20	may-20	jun-20	jul-20	PROMEDIO MENSUAL		
								Acumulado	VENTAS	%-ING
RED NORTE	\$ 1,205,596	\$ 1,259,969	\$ 1,156,687	\$ 785,866	\$ 850,398	\$ 980,656	\$ 1,017,908	\$ 7,257,080	\$ 1,036,726	30%
RED SUR	\$ 1,051,348	\$ 1,103,263	\$ 942,838	\$ 586,658	\$ 919,354	\$ 902,482	\$ 873,096	\$ 6,379,038	\$ 911,291	27%
RED OCCIDENTE	\$ 768,318	\$ 880,949	\$ 761,991	\$ 498,875	\$ 562,108	\$ 554,755	\$ 846,943	\$ 4,873,938	\$ 696,277	20%
RED ORIENTE	\$ 814,733	\$ 888,089	\$ 828,125	\$ 670,202	\$ 557,678	\$ 616,834	\$ 670,466	\$ 5,046,127	\$ 720,875	21%
PLAN INTERVENCIONES COLECTIVAS	\$ 0,000	\$ 0,000	\$ 0,000	\$ 0,000	\$ 0,000	\$ 0,000	\$ 263,649	\$ 263,649	\$ 65,912	2%
<b>Total general</b>	<b>\$ 3,839,996</b>	<b>\$ 4,132,270</b>	<b>\$ 3,689,640</b>	<b>\$ 2,541,600</b>	<b>\$ 2,889,538</b>	<b>\$ 3,054,726</b>	<b>\$ 3,672,062</b>	<b>\$ 23,819,833</b>	<b>\$ 3,431,081</b>	<b>100%</b>

\*INGRESOS NO OPERACIONALES: Red Sur \$ 1.112.490 (Apoyo Administrativo y Ambiente Físico), Red Occidente \$ 52.505 (Apoyo Administrativo), Red Oriente \$ 98.000 (Direccionamiento Estratégico) – Sede Administrativa \$ 376.341.455 (Intereses Depósitos, subvenciones por donación, recuperaciones).

CENTRO DE UTILIDAD	PROMEDIO MENSUAL			
	VENTAS	COSTO	RESULTADO	MARGEN
RED NORTE	\$ 1,036,726	\$ 962,081	\$ 74,644	7.2%
RED SUR	\$ 911,291	\$ 1,000,511	-\$ 89,219	-9.8%
RED OCCIDENTE	\$ 696,277	\$ 817,457	-\$ 121,180	-17.4%
RED ORIENTE	\$ 720,875	\$ 559,663	\$ 161,212	22.4%
PLAN DE INTERVENCIONES COLECTIVAS	\$ 65,912	\$ 27,939	\$ 37,973	57.6%
<b>Total general</b>	<b>\$ 3,431,081</b>	<b>\$ 3,367,652</b>	<b>\$ 63,429</b>	<b>1.8%</b>

En Estados Financieros el margen de rentabilidad acumulado a Julio/2020 es del 2.31% (Incluidos ingresos no operacionales) registrados en SEDE ADMINISTRATIVA.

\*COSTOS PROYECTOS DE INVERSION \$ 64.069.121: CS SAN VICENTE \$ 34.958.571 – CS LORENZO \$ 29.110.550

## RESULTADOS

PROCESO	ene-20	feb-20	mar-20	abr-20	may-20	jun-20	jul-20	Acumulado	PROMEDIO			
									Ventas	Costo Total	Resultado	Margen
GESTIÓN AMBULATORIA	\$ 1,868,838	\$ 1,974,551	\$ 1,802,008	\$ 1,108,361	\$ 1,215,180	\$ 1,251,093	\$ 1,499,461	\$ 10,719,491	\$ 1,531,356	\$ 1,607,397	-\$ 76,041	-5.0%
GESTIÓN DE HOSPITALIZACIÓN	\$ 24,979	\$ 22,576	\$ 24,144	\$ 40,521	\$ 40,142	\$ 29,372	\$ 101,378	\$ 283,111	\$ 40,444	\$ 78,808	-\$ 38,363	-94.9%
GESTIÓN DE IMAGENOLOGÍA	\$ 245,301	\$ 281,675	\$ 233,047	\$ 117,264	\$ 180,636	\$ 164,563	\$ 166,061	\$ 1,388,547	\$ 198,364	\$ 103,203	\$ 95,161	48.0%
GESTIÓN DE LABORATORIO	\$ 706,721	\$ 836,801	\$ 706,926	\$ 517,857	\$ 662,079	\$ 841,110	\$ 808,251	\$ 5,079,744	\$ 725,678	\$ 273,251	\$ 452,426	62.3%
GESTIÓN DE REFERENCIA Y CONTRAREFERENCIA	\$ 63,331	\$ 39,778	\$ 34,601	\$ 38,934	\$ 33,867	\$ 30,156	\$ 35,346	\$ 276,013	\$ 39,430	\$ 153,405	-\$ 113,974	-289.1%
GESTIÓN DE URGENCIAS	\$ 310,255	\$ 283,842	\$ 249,769	\$ 188,071	\$ 183,455	\$ 157,553	\$ 231,822	\$ 1,604,767	\$ 229,252	\$ 506,587	-\$ 277,334	-121.0%
GESTIÓN DEL SERVICIO FARMACÉUTICO	\$ 554,132	\$ 593,949	\$ 546,398	\$ 513,181	\$ 541,487	\$ 572,379	\$ 555,070	\$ 3,876,596	\$ 553,799	\$ 413,480	\$ 140,319	25.3%
GESTIÓN EXTRAMURAL	\$ 66,440	\$ 99,098	\$ 92,748	\$ 16,297	\$ 33,781	\$ 44,182	\$ 31,146	\$ 383,693	\$ 54,813	\$ 203,581	-\$ 148,768	-271.4%
PLAN DE INTERVENCIONES COLECTIVAS	\$ 0,000	\$ 0,000	\$ 0,000	\$ 0,000	\$ 0,000	\$ 0,000	\$ 263,649	\$ 263,649	\$ 65,912	\$ 27,939	\$ 37,973	57.6%
<b>Total general</b>	<b>\$ 3,839,996</b>	<b>\$ 4,132,270</b>	<b>\$ 3,689,640</b>	<b>\$ 2,540,488</b>	<b>\$ 2,890,627</b>	<b>\$ 3,090,408</b>	<b>\$ 3,692,183</b>	<b>\$ 23,875,612</b>	<b>\$ 3,439,050</b>	<b>\$ 3,367,652</b>	<b>\$ 71,398</b>	<b>2.1%</b>

## RESULTADOS

Centro de Utilidad	Sede	Ventas	Costo Total	PROMEDIO MENSUAL			
				Ventas	Costo Total	Resultado	Margen
RED NORTE	CS BUESAQUILLO	\$ 154,342	\$ 123,499	\$ 22,049	\$ 17,643	\$ 4,406	20.0%
	CS MORASURCO	\$ 35,426	\$ 104,083	\$ 5,061	\$ 14,869	-\$ 9,808	-193.8%
	CS PANDIACO	\$ 513,212	\$ 378,970	\$ 73,316	\$ 54,139	\$ 19,177	26.2%
	CS PRIMERO DE MAYO	\$ 508,093	\$ 554,663	\$ 72,585	\$ 79,238	-\$ 6,653	-9.2%
	HOSPITAL LOCAL CIVIL	\$ 6,046,008	\$ 5,573,354	\$ 863,715	\$ 796,193	\$ 67,522	7.8%
RED OCCIDENTE	CS GENOY	\$ 186,845	\$ 335,195	\$ 26,692	\$ 47,885	-\$ 21,193	-79.4%
	CS OBONUCO	\$ 289,544	\$ 306,533	\$ 41,363	\$ 43,790	-\$ 2,427	-5.9%
	CS SAN VICENTE	\$ 1,737,524	\$ 2,679,002	\$ 248,218	\$ 382,715	-\$ 134,497	-54.2%
	CS TAMASAGRA	\$ 2,556,115	\$ 2,151,092	\$ 365,159	\$ 307,299	\$ 57,860	15.8%
	PS LA CALDERA	\$ 57,967	\$ 134,888	\$ 8,281	\$ 19,270	-\$ 10,989	-132.7%
	PS MAPACHICO	\$ 45,943	\$ 115,490	\$ 6,563	\$ 16,499	-\$ 9,935	-151.4%
RED ORIENTE	CS CABRERA	\$ 100,452	\$ 93,728	\$ 14,350	\$ 13,390	\$ 0,960	6.7%
	CS ENCANO	\$ 373,215	\$ 473,078	\$ 53,316	\$ 67,583	-\$ 14,266	-26.8%
	CS LAGUNA	\$ 322,422	\$ 263,966	\$ 46,060	\$ 37,709	\$ 8,351	18.1%
	CS LORENZO	\$ 3,729,423	\$ 2,673,140	\$ 532,775	\$ 381,877	\$ 150,898	28.3%
	CS ROSARIO	\$ 458,411	\$ 338,194	\$ 65,487	\$ 48,313	\$ 17,174	26.2%
	CSO MIS KIKES	\$ 62,205	\$ 75,537	\$ 8,886	\$ 10,791	-\$ 1,905	-21.4%
RED SUR	CS CATAMBUCO	\$ 975,981	\$ 601,290	\$ 139,426	\$ 85,899	\$ 53,527	38.4%
	CS GUALMATAN	\$ 96,314	\$ 129,435	\$ 13,759	\$ 18,491	-\$ 4,732	-34.4%
	CS PROGRESO	\$ 700,226	\$ 864,477	\$ 100,032	\$ 123,497	-\$ 23,464	-23.5%
	CS SANTA BARBARA	\$ 194,071	\$ 437,018	\$ 27,724	\$ 62,431	-\$ 34,707	-125.2%
	HOSPITAL LA ROSA	\$ 4,412,446	\$ 4,971,354	\$ 630,349	\$ 710,193	-\$ 79,844	-12.7%
PLAN DE INTERVENCIONES COLECTIVAS	PIC	\$ 263,649	\$ 195,576	\$ 65,912	\$ 27,939	\$ 37,973	57.6%
<b>Total general</b>		<b>\$ 23,819,833</b>	<b>\$ 23,573,563</b>	<b>\$ 3,431,081</b>	<b>\$ 3,367,652</b>	<b>\$ 63,429</b>	<b>1.8%</b>

\*INGRESOS NO OPERACIONALES: Red Sur \$ 1.112.490 (Apoyo Administrativo y Ambiente Físico), Red Occidente \$ 52.505 (Apoyo Administrativo), Red Oriente \$ 98.000 (Direccionamiento Estratégico) – Sede Administrativa \$ 376.341.455 (Intereses Depósitos, subvenciones por donación, recuperaciones).

\*COSTOS PROYECTOS DE INVERSION \$ 64.069.121: CS SAN VICENTE \$ 34.958.571 – CS LORENZO \$ 29.110.550



# GRACIAS...



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